WOODARD'S CONCRETE PRODUCTS, INC.

PO Box 8 Bullville, NY 10915 845-361-3471 / FAX 845-361-1050

CREDIT POLICY

All credit must be established and approved through the credit manager.

Minimum Purchase:

There is a \$1,500 minimum purchase before the account is opened unless you are preapproved by the credit manager.

REASON: To insure that only legitimate contractors receive discounts and to avoid setting up an account for only one or two purchases.

There is a \$2,500 extended credit limit with extensions to be approved by the credit manager.

Payment-Accounts are billed on the last day of the month and any purchase prior to that date is due.

Terms:

- 1. Customers in good standing will receive a 10% discount if the bill is paid by the 10th of the month. This discount does not apply to custom items, pump systems and other specially priced items. Invoices not receiving a discount will be noted on your bill.
- 2. No discount will be allowed on accounts paid after the 10th.
- 3. Accounts 30-45 days past due automatically become COD. No discounts will apply to past due accounts.
- 4. There is a service charge of 2% for all open accounts not paid by the 30th of the following month.

Application Procedure:

- 1. Fill out the **Company Information** form and return it to us.
- Fill out Part A on three Credit Reference forms and return them to us. We will forward these to your three suppliers listed on your Company Information form. We prefer that you mail the forms back to us to ensure legibility.
- 3. Fill out the **Personal Guarantee** form and return it to us.
- 4. After receiving the credit references, the credit manager reviews and establishes credit.